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Scale effect on endogenous growth: an evaluation

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#### **Abstract**

The aim of this paper is to empirically evaluate the "scale effect" as in Segerstrom (1998). To this end, we firstly build a new concordance table between SIC and USPCS codes. Then we analyze the difficulty index of each U.S. manufacturing industry using the patents forward citations data. Finally we evaluate by SUR method the relation between the difficulty index and the number of S&E by industry. Our investigation concludes showing that in the traditional sectors the "scale effect" is lower than in the new ones.

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### 1 Introduction

The idea of the endogenous growth with scale effect was generated in first neoschumpeterian articles (Romer (1990), Grossman and Helpman (1991) and Aghion and Howitt(1992)). They suggest that an increasing number of scientists and engineers (S&E) employed in an country determines a proportional increase in its growth rate. Segerstrom (1998) contrasts this idea first using empirical evidences. For example, the growth of S&E employed never corresponded to growth rate in the US. In order to explain this phenomenon he introduces a new element, the difficulty index, that determines a less than proportional relationship among the number of S&E and the growth rate. No empirical evaluations of this intuition have been carried out so far. That is why we develop a new concordance table between SIC and USPCS industry codes using an USPTO concordance file. Then, we proceed defining how we evaluate the difficulty index. Finally we estimate the relationships among growth rate and the number of S&E (by industry) in order to provide the dimension of the scale effect absence, i.e. the difficulty index.

The article is organized as follows: in first section we propose a concordance table between USPCS (as December, 31 2002) and 1972 Standard Industrial Classification System (SIC) codes as the necessary methodological tool used to work on the original patent data file (NBER Patent Citations). Then, we describe the methodology to evaluate the difficulty index using the NBER 63\_99 patent data file using forward citations variable. Thus, we obtain the historical series of the difficulty index by industry. In last section we evaluate the relation between the difficulty index of each industry and the number of S&E, drawing the scale effect role by industry.

# 2 Evaluating the Difficulty Index

Hirabayashi (2003) highlights the great difficulty which one researcher goes into when he needs to compare the available patent data to other economic variables: since they are classified by different industrial codes, they need to be homogenized before using in empirical analysis. Our principal aim is inquire on the quantitative relationship between the evolution of the difficulty index (that we derive from the NBER patent citations data file, as in Hall et al., 2001), classified in USPCS, and the number of the S&E employed in each sector, classified by NSF in SIC (1972); that is why we build a concordance table of these codes starting from the USPTO file<sup>1</sup>. In table 3 - see Appendix - we present the results.

After we homogenized our data, we proceed on empirically evaluating the "R&D races" as in Segerstrom (1998). The author defines the innovative success probability at time t as:

$$I(\omega, t) = \frac{AL_I(\omega, t)}{X(\omega, t)},\tag{1}$$

<sup>&</sup>lt;sup>1</sup>Available on the web at ftp://ftp.uspto.gov/pub/taf/sic\_conc/;

where  $L_I$  is the number of S&E in the whole economy A is a given exogenous technological parameter and X is the difficulty index. Moreover he sustains that as industries do more R&D the difficulty index increases as:

$$\frac{\dot{X}(\omega, t)}{X(\omega, t)} = \mu I(\omega, t). \tag{2}$$

Substituting (1) in (2), and considering A = 1 without loosing of generality, we get the following relation that we want to test:

$$\dot{X}(\omega, t) = \mu L_I(\omega, t). \tag{3}$$

At this point of our analysis, to go further we need to define more than conceptually  $X(\omega, t)$ . In fact Segerstrom (1998) describes it as function of time and industry  $(\omega)$ .

Hall et al. (2003) underline that the patent data is the only instrument able to quantify the innovation process, since we cannot quantify the not-yet-patented ideas. That is why we use the NBER data patent citations (PAT63\_99) to observe the difficulty index evolution in the last 30 years. The data on the mean forward citation lag has been fundamental in our work, since our idea is based on the number of citations received by a patent in the x periods of its "life". More simply, as we show in figure 1, generally the distributional form of the mean forward citation lag in each sector and in each year is firstly increasing and after decreases.

More deeply, our idea is that in the increasing side the patent has not reached the time of its obsolescence, since the number of its forward citations is yet increasing: on the contrast, the decreasing side shows that the patent has been substituted by another patented idea since its citations decline. The distribution peak represents the distribution mode.

From a first look, we could hypothesize that the higher is the number of citations until the distribution reaches its peak the higher is the difficulty index. In other words, the higher is the number of researchers that studies on this patent, do not discovering a patentable idea that completely overcome the original patent, the more complex is the original patented idea. But, since the aim consists in building each industrial index as in Segerstrom (1998), we need to standardize whole dataset by the relative dimension of each sector. Without this standardization, we should surely conclude that in the "new" or "high" tech (as in Cozzi and Impullitti (2004) classification) the difficulty index is the highest of the whole economy since they have the highest number of grant patents and, as a consequence, of citations received (see Schettino (2007a)): moreover, the instantaneous probability of innovative success would be similar in each industry because we should put both on the denominator (the number of forward citations) and on the numerator (the number of S&E) of the equation 1 the industry dimension. In that way finish loosing information on the fishing out effect that clearly appears if an exogenous and appropriate index is applied.

Thus, to eliminate this "sectoral dimension problem" we cumulate the forward citations frequencies (weighted by each sector mean forward citations) until

the peak and we define them as the numerator of the difficulty index (from now on S). The idea is that the higher is the relative number of the scientists that research on the original patent until it reaches its peak, the more difficult is its substitution. In that way we go further the problem homogenizing the indexes.

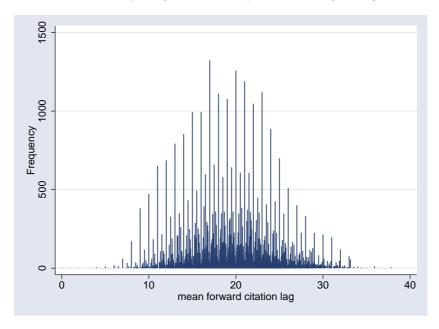


Figure 1: An Example of Distribution of the Weighted Mean Forward Citation

Here we go into the problem of the truncation lag as in Hall, Jaffe and Trajtenberg (2003). Obviously, the mean forward citation lags become lower and lower when we proceed through the last year of the data base (1999). We solve this problem in two ways. We firstly exclude last 8 years data: then we normalize S by dividing it with the square of the number of lags (a kind of "fixed effect" method):

$$X(\omega, t) = \frac{S}{y^2}. (4)$$

Thus we obtain the time series (see table 1) of the difficulty indexes by each industry.

Now, we proceed evaluating the instantaneous probability of innovative success for each sector in each year (figure 2). We can observe that each series decreases in the whole period, confirming Segerstrom (1998) and that the "high tech" industries hold the highest probability of innovation in the first years, confirming the idea that the "first" innovations are easier to be discovered. Since the high tech industries innovation boom started on the 60s, they have to be considered as new sectors and, thus, their most obvious ideas are discovered in that period, instead of the low tech ones (called "traditional") whose most obvious ideas were discovered in the last part of the 19th century.

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	Table 1: Difficulty index serie										
	Electron	Chemic	$\mathbf{Fmp}$	Machinery	Transport	Food	Petroleum	Textile	Primary_met	Rubber	$Stone\_clay$
1967	0.10	0.13	0.12	0.10	0.13	0.15	0.11	0.11	0.10	0.11	0.09
1968	0.15	0.13	0.13	0.13	0.14	0.13	0.14	0.16	0.14	0.12	0.13
1969	0.16	0.16	0.16	0.17	0.13	0.18	0.12	0.12	0.10	0.15	0.15
1970	0.18	0.16	0.18	0.17	0.20	0.17	0.13	0.12	0.17	0.17	0.17
1971	0.19	0.20	0.19	0.21	0.21	0.22	0.23	0.18	0.17	0.18	0.19
1972	0.23	0.24	0.24	0.25	0.25	0.27	0.26	0.25	0.26	0.22	0.24
1973	0.31	0.28	0.25	0.30	0.28	0.33	0.29	0.31	0.26	0.25	0.28
1974	0.34	0.32	0.31	0.34	0.33	0.35	0.36	0.29	0.28	0.30	0.32
1975	0.35	0.33	0.33	0.35	0.40	0.35	0.35	0.32	0.32	0.31	0.33
1976	0.39	0.37	0.36	0.36	0.38	0.37	0.40	0.35	0.37	0.35	0.37
1977	0.43	0.38	0.36	0.39	0.40	0.43	0.43	0.36	0.38	0.33	0.38
1978	0.45	0.40	0.37	0.41	0.43	0.45	0.44	0.37	0.40	0.40	0.43
1979	0.49	0.45	0.45	0.46	0.50	0.48	0.46	0.37	0.50	0.43	0.46
1980	0.51	0.49	0.44	0.48	0.49	0.54	0.54	0.49	0.43	0.46	0.49
1981	0.59	0.51	0.55	0.51	0.55	0.59	0.54	0.55	0.58	0.53	0.55
1982	0.63	0.58	0.55	0.60	0.60	0.65	0.65	0.61	0.60	0.58	0.57
1983	0.70	0.50	0.67	0.70	0.67	0.72	0.58	0.49	0.70	0.65	0.67
1984	0.74	0.77	0.76	0.70	0.73	0.85	0.82	0.71	0.65	0.73	0.71
1985	0.80	0.76	0.74	0.77	0.83	0.91	0.90	0.79	0.82	0.69	0.77
1986	0.95	0.91	0.94	0.93	1.02	1.13	1.06	0.96	1.02	0.86	0.95
1987	1.00	0.93	1.19	0.95	1.09	1.23	0.84	1.04	1.02	1.12	0.97
1988	1.29	1.23	1.33	1.23	1.40	1.41	1.22	1.25	1.25	1.23	1.38
1989	1.64	1.52	1.64	1.53	1.72	1.42	1.37	1.43	1.62	1.53	1.58
1990	1.85	1.69	1.89	1.73	2.02	1.89	1.47	1.53	1.82	1.70	1.75
1991	1.80	2.25	2.47	2.28	2.02	2.30	2.00	2.05	1.85	2.31	2.31
1992	2.64	2.52	2.72	2.43	2.93	2.80	1.97	2.59	2.60	2.51	2.46
1993	3.74	3.69	3.88	3.46	3.96	3.60	3.06	3.29	3.68	3.74	3.61
1994	4.52	4.79	4.96	4.33	5.01	4.86	3.97	4.34	4.69	4.85	4.66

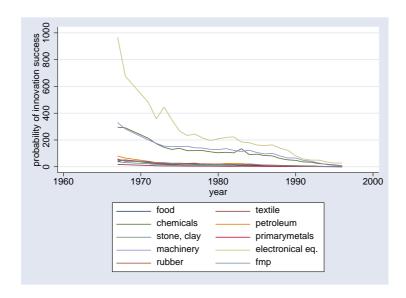


Figure 2: Istantaneous Probability of Innovative Success Trends

### 3 The Difficulty Index and the Innovation

Once we have defined the difficulty index as in table 1 we are interested to analyze the dynamical pattern. As we explained above we reduce our sample using data between 1969 and 1990. Thus we regress  $X_{t+1} - X_t$  on  $L_I(\omega, t)$  in each manufacturing sector. We use the  $L_I(\omega, t)$  series created in SIC code by the NSF. In order to evaluate  $\mu$  we use a GLS system applying the Seemingly Unrelated Regression method. The results are summarized in table 2.

Table 2: Estimations output:  $\mu$  by sector

Sector	Coefficient	
Primary Metals	-0.063	
Chemical and Allied Products	0.020	***
Electrical Equipment	0.031	***
Machinery	0.031	***
Fabricated metal Products	0.054	
Rubber Products	0.059	
Petroleum refining and extraction	0.138	***

0.463

1.148

1.803

Results in table 2 evidence a high difference among manufacturing industries. As we can observe in equation 2, when  $\mu$  is high, the higher the number of the S&E is, the greater the difficulty index grows and, thus, the higher the *fishing* out effect is. As a consequence, the high-tech (or new) industries present a lower

Textile and Apparel

Stone, Clay and Glass products

Food, Kindered and tobaco products

 $\mu$  respect of the low-tech (or old) ones. That is, in low-tech sectors the difficulty in discovery new ideas is higher than in the high-tech ones, confirming that the innovation process in new sectors is more virtuous.

#### 4 Conclusions

Empirically evaluating the Segerstrom (1998) model, specially the "R&D race", we tried to estimate the difficulty index. To do that, we use the mean forward citation lag of the U.S. patents (by NBER Patent Citations Data File). After we build a new concordance table between USPCS and SIC code we have evaluate the instantaneous innovation probability of success, finding that in each sector it is strongly decreasing. From that analysis we point out that in first years of the period (1969-1990) new sectors were discovering the most obvious ideas, while traditional industries have a constant low probability of find new patentable ideas in the whole period. Thus we evaluate the relationship between the difficulty index growth and the probability of innovate. Our results confirm Segerstrom (1998); moreover, estimating the parameter  $\mu$  by using GLS model estimates by SUR methodology, we agree with the results in Dinopoulos and Segerstrom (1999) and Cozzi and Impullitti (2004), showing that there are notable differences among manufacturing sectors. Here we find different trends in innovation process among high and low industries: finally, we sketch out that the absence of scale effect (and the fishing out effect) is more clear in traditional sectors than in the high-tech ones.

# Appendix

Table 3: Concordance table SIC to USPCS

Evols, kindred and tobacco products	SECTOR	SIC	USPCS
Chemicals and allied products		20,21	83 127 205 426 428
allied products  126 127 128 131 134 135 137 138 148 149 150 152 16 60 164 165 166 168 174 175 181 188 201 203 204 205 206 208 215 220 221 222 223 224 224 224 244 246 248 249 221 152 256 60 64 267 277 280 285 294 295 301 335 340 349 359 376 383 384 385 403 405 411 416 420 422 423 424 427 428 429 431 435 436 441 451 454 44 447 44 82 492 51 165 20 45 205 168 50 504 507 508 55 161 251 52 52 55 152 525 525 257 528 530 532 534 536 540 544 546 548 549 552 554 556 558 560 562 564 568 570 585 588 604 607 800 930 968 976 987  Petroleum refining and extraction  Rubber products  30	Textiles and apparel	22,23	8 16 24 57 66 87 114 119 139 152 181 182 205 241 242 264 405 427 428 435 442 474 492
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Stone, clay, and glass products			
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